

NOTE: Each firm provided its own data for inclusion in this guide. We asked the firms to place themselves into one of five categories based on where

Company	Year established # of BPM consultants # of BPM projects in past three years	Service area Key partners	Comments
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Firms That Both Implement and Resell BPM Software (continued)

APPLIED ANALYTIX www.applied-analytix.com marketing@applied-analytix.com (866) 434-4650; Belmont, CA	1996 15 consultants 20 projects	North America IBM/Cognos & Adaptive Planning	Applied Analytix focuses on delivery of applications in the BPM and advanced analytics space. Our consultants are experienced finance professionals with a passion for technology. Our clients vary in size, but all want to reduce their reliance on spreadsheets for forecasting, planning, and advanced analytics.
ARCS SOLUTIONS www.arcssolutions.com info@arcssolutions.com (908) 968-0272; Middletown, NJ	2006 6 consultants 8 projects	North America IBM/Cognos	ARCS Solutions provides applications that allow decision-makers in client companies to align business decisions with strategy. We utilize IBM/Cognos TM1 to create enterprisewide BPM solutions. Our BPM Office framework models finance, sales, inventory, production, material requirements, product cost, and distribution planning and reporting in a closed-loop solution.
DECISION SYSTEMS INC. www.decisionsystems.com info@decisionsystems.com (847) 433-0876; Northbrook, IL	1989 5 consultants 15 projects	Global IBM/Cognos, Microsoft, Oracle/Hyperion, & PolyVista	Decision Systems Inc. is a consulting and technology company that specializes in BPM, OLAP, data mining, business analytics, and data warehousing. We have established technical skills and business expertise in the financial services, manufacturing, technology, automotive, food and beverage, advertising, retail, and pharmaceutical sectors.
eCAPITAL ADVISORS LLC www.ecapitaladvisors.com info@ecapitaladvisors.com (952) 947-9300; Minneapolis	2001 22 consultants 125 projects	North America IBM/Cognos, Oracle/Hyperion, & Microsoft	eCapital Advisors is a management consulting firm that helps leading midmarket and Fortune 500 companies achieve superior performance by appropriately defining, planning, designing, building, and integrating the world's premier BPM technologies at every level of the enterprise. Our aim is to equip clients to work smarter so they can gain or sustain best-in-class status.
FACTS www.factservices.com info@factservices.com (508) 353-3571; Concord, MA	2003 2 consultants 10 projects	Global Adaptive Planning, FEI, FENG, & IMA	Financial Analysis & Control Technology Services (FACTS) provides decision support services and BPM solutions to small and midsize firms, including multiplatform BI/BPM implementation and consulting. We have unique expertise in software, mining and energy, and financial services; discrete and process manufacturing; health care; and nonprofit organizations.
FINIT SOLUTIONS www.finitolutions.com info@finitolutions.com (610) 565-5412; Media, PA	2002 20 consultants 150 projects	North America Oracle/Hyperion	Finit Solutions knows financial consolidations and reporting. We focus on Hyperion Enterprise, Hyperion Financial Management, and Hyperion Financial Data Quality Management, along with other components of the Hyperion tool set. Clients rely on us for high-profile, highly sensitive implementations, conversions, and upgrades. The majority of our clients are Fortune 1000.
GLOBAL ANALYTICS CORP. www.ga-corp.com pmulholland@ga-corp.com (203) 756-2500; Waterbury, CT	2004 25 consultants 200 projects	Global Oracle/Hyperion, SAP, & Tagetik	Global Analytics focuses on implementing world-class BPM applications and developing customized BI solutions to help clients improve competitiveness, drive profitability, and make proactive business decisions to increase shareholder value. We can serve as clients' only implementation partner because we provide exceptional resources in all facets of the project.
ITEC INC. www.iteccorp.com info@iteccorp.com (914) 682-2032; White Plains, NY	1995 10 consultants 25 projects	North America Oracle/Hyperion, Global Analytics, & BPM Partners	ITEC specializes in the design, implementation, and support of BPM applications for the finance organization. We execute highly efficient projects deploying Hyperion reporting and analysis applications. Our long experience in this area enables us to consistently provide customers best practices for their financial processes and application designs.
KEY PERFORMANCE IDEAS INC. www.keyperformanceideas.com info@keyperformanceideas.com (877) 457-4462; San Francisco	2005 17 consultants 50 projects	North America Oracle/Hyperion & Star Analytics	Key Performance Ideas is a full-service consulting company that specializes in Hyperion software and related technologies. We have a proven track record of satisfied customers and use proprietary best-practice methodologies to implement strategic, goal-oriented BPM solutions for companies of any size.
NEXDIMENSION TECHNOLOGY SOLUTIONS LLC www.nexdimension.net moreinfo@nexdimension.net (877) 586-2650; Norcross, GA	2005 6 consultants 25 projects	North America Microsoft, SAP/Business Objects, Vineyardsoft, DSPanel, & Cizer Software	NexDimension aims to provide the most focused, comprehensive, and cost-effective BPM, BI, and ERP solutions available. Our team includes former CFOs, controllers, software developers, and implementation specialists. At nexDimension, we guide organizations to a future powered by a new perspective that makes them more efficient, agile, competitive, and profitable.