

F.A.C.T.S Overview

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FACTS

Financial Analysis &
Control Technology Services LLC

www.FACTServices.com

Why companies need F.A.C.T.S.

- **Business Planning and Performance Management Expertise**
 - To make better informed decisions by creating integrated business intelligence
 - To action business intelligence for strategic execution and operational effectiveness
- **Reliable Business Performance Management (BPM) Implementation & Support**
 - To deploy cost efficient management “command and control” consolidation, planning, project management and reporting tools
 - To improve project R.O.I. through accelerated development effort and better engineered solutions
 - Hyperion (Oracle), OutlookSoft (SAP), Cognos (IBM). Adaptive Planning Partner since 2006
- **Interim Financial and Operational Management services for profit maximization and effectiveness**



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Common business scenarios for SME companies needing F.A.C.T.S.

- Planning and budgeting requirements have outstripped the “convenience” of using Microsoft Excel
- Implementation of the chosen planning tool is going south because.....
- Management needs to be able to analyze and communicate to investors the company’s actual and forecasted growth trends



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Profile & Representative Client List (as of Dec. 2008)

- **Bob Katz, President and Founder of F.A.C.T.S. LLC**
 - Held senior financial and operating positions with several Fortune 200 companies, including Schlumberger, Digital Equipment/Compaq Computer, AMAX Mining, Martin Marietta and W.R Grace.
 - Formerly, Corporate Director, Financial Planning and Analysis with Brooks Automation, Inc. and Art Technology Group
- **SME Clients**
 - UNICA, Inc.
 - Jaguar Mining
 - iTaggit, Inc.
 - Boathouse Group
 - Walleye Technology
 - Worldcare Inc.
 - Giner Electrochemical
 - EnerNOC, Inc
 - Cubellis Inc.
 - NFYS (non-profit)
 - PegaSystems, Inc.
 - Bit9, Inc



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Contact Information

Bob Katz, President

Financial Analysis & Controls Technology Services

P.O. Box 1574

Concord, MA 01742-1574

Phone: 508-353-3571

Fax: 978-841-7901

Email info@factservices.com



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